Group Long-Term Disability Value Proposition: The purpose of this session is to provide information about the value that long-term disability insurance represents to employees and employers. The emphasis of instruction will be to break down barriers about the need for LTD coverage. Instruction will focus on general facts around the probability of disability in the working population. Examples designed to help individuals understand the LTD value in consumer-friendly terms are provided.

Industry Trends in LTD: The purpose of this session is to provide information about the events, developments and trends the disability insurance industry is experiencing. This presentation will help attendees understand how these developing trends may affect disability programs in terms of pricing, services and product features.

Then and Now: Managing Lost Time, Disability and Leave Management:

- History of disability and absence management (family medical leave, exigency leave, state-paid family leave, etc.)
- Regulatory landscape: What an employer should be concerned about, including changes in regulations
- Burdens on employers
- Practices employers are using for the administration of leave management (family medical leave and other absences).

Date

March 4, 2010 (Thursday)

Time

8:00 a.m.—Registration
8:30 a.m.—Group Long-Term Disability Value Proposition (Hartford Life)
9:30 a.m.—Industry Trends in LTD (Hartford Life)
10:30 a.m.—FMLA/Absence Management (MetLife)

Location

Happy Hollow Country Club
1701 South 105th Street
Omaha, NE 68124

R.S.V.P.

By February 26, 2010
Contact Sarah Coates
(402) 384-5749
sarah.coates@milliman.com

CE Credits

Three hours of HCRI credits pending and two hours of Nebraska life/health insurance credits approved.

Cost

$40 Members
$50 Nonmembers/Guests

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Sarah Coates
Milliman
1120 South 101st Street
Suite 400
Omaha, NE 68124

Register by PayPal

Online at www.iscebs.org/neb and pay with credit card via PayPal.

Questions

Sarah Coates
(402) 384-5749
sarah.coates@milliman.com

Tax ID #47-0834039

Speakers

Thomas C. Kirner, CLU, FLMI, GBDS, The Hartford

Mr. Kirner joined The Hartford in 2005 as executive training director. He has over 30 years' experience in the group insurance and reinsurance businesses and has managed in multiple functional operations including underwriting, claims, sales, marketing, finance and administration, for group disability, life, medical and dental coverages. Mr. Kirner is a member of the Disability Committee of the Group Underwriters Association of America and is a frequent speaker at industry meetings. He received a B.S. degree from the U.S. Naval Academy, his M.A. degree in management from Webster University and attended the prestigious Disability Institute at the Wharton School, University of Pennsylvania. Mr. Kirner is a contributing author of National Underwriter's GBDS (group benefits disability specialist) professional designation and has authored several online continuing education modules used in the life/health industry.

Dan Arkins, MetLife

Mr. Arkins has over 25 years' experience in the insurance industry. He has held technical and managerial positions in claims, account manage-ment and sales. Mr. Arkins has been with MetLife Disability since 1999. He is a regional director for Met Disability with responsibility over the Northeast, Central and Western zones. Mr. Arkins works exclusively on group disability and absence management services. A graduate of Boston College with a B.A. degree in history, he also holds the associate in risk management (ARM) designation and is a licensed life, accident and health agent. Mr. Arkins is the MetLife representative to the Disability Management Employer Coalition executive advisory board. He is a lieutenant colonel in the Army Reserves.

The Value of Disability Coverage and Emerging Trends in Disability and Absence Management

March 4, 2010

Cost—
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Make check payable and mail with completed form to:
Nebraska Chapter–ISCEBS
Sarah Coates
Milliman
1120 South 101st Street
Suite 400
Omaha, NE 68124

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Registration Form

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