

FMLA and Social Security -- Earn 2 CE Credits!

Why do I need to understand FMLA? Social Security Disability – How does it fit with your overall disability package?

Sponsored by the Baltimore Chapter of the International Society of Certified Employee Benefit Specialists (ISCEBS), a non-profit organization that serves as an educational resource for certified employee benefit specialists and others in the employee benefits community.

Part 1: FMLA

More and more employers are seeking external solutions to help with and support their FMLA administration needs. A growing area for this type of solution is the disability insurance marketplace. Increasingly, insurance providers are packaging disability and FMLA management services....and employers are buying them. As benefits insurance brokers/consultants, odds are you will find yourself dealing with a customer who wants help placing their FMLA administration.

Many employers themselves are finding it more and more challenging to keep up with the ever changing regulations concerning Family and Medical Leave, especially multi-state employers who have to keep up with changing regulations in each state. Why outsource FMLA?

- About four out of 10 HR professionals reported approving FMLA requests that they believed were not legitimate
- The vast majority of HR professionals agreed that there have been more requests to take the FMLA in the last five years compared with 10 years ago across a variety of situations

We will review the basics of FMLA, the Final Rule changes of 2009 and what you should look for in an FMLA vendor.

Part 2: Understanding Social Security

This course is designed to help you understand:

- SS definitions and benefits
- The SS disability decision process
- Advantages including work incentives
- Vendor advantages
- Liberty's Social Security Assistance Program
- SSA Disability Changes
- Converting Medicare to the primary health insurance

Register now for this informative and timely session!

See next page for class and registration information as well as information about our speaker.

DATE

Thursday, March 18th, 2010

RSVP

Register by Monday, March 15th

TIME

8:30 a.m. Registration & Refreshments
9:00 a.m. - 11:00 a.m. Program

CHECK PAYABLE TO:

Baltimore Chapter, ISCEBS

COST

\$ 45 Baltimore Chapter Members
\$ 55 Non-Members
\$ 60 Walk-Ins

MAIL TO:

Associated Administrators, LLC
911 Ridgebrook Road
Sparks, MD 21152-9451
Attn: Joann Adkins

LOCATION

Kelly & Associates
301 International Circle
Hunt Valley, MD 21030

QUESTIONS/DIRECTIONS

Joann Adkins: (410) 683-7783 PH
(410) 683-7796 FAX

RSVP by Monday, March 15th!

There will be no refunds for cancellations received after Tuesday, March 15th!

Registration Form

Please Print:



Name: _____ *The Baltimore Chapter*

Company: _____

Address: _____

City/State: _____

E-Mail Address: _____

Telephone: (_____) _____

Fax Number: (_____) _____

Check all that apply:

- | | |
|---|---|
| <input type="checkbox"/> CEBS | <input type="checkbox"/> \$45 Baltimore Chapter Members |
| <input type="checkbox"/> CMS | <input type="checkbox"/> \$55 Non-Members |
| <input type="checkbox"/> GBA | |
| <input type="checkbox"/> RPA | |
| <input type="checkbox"/> Baltimore Chapter Member | |

About Our Speaker

Jon D. Hellman, CLU

Jon is responsible for sales and persistency for the South/Central Region in Benefit Sales at Liberty Mutual. His region consists of twelve States and six Sales Offices. He has over ten years of service with Liberty Mutual. Jon's role is to ensure that Liberty lives up to its commitment to deliver superior customer service by providing responsive, innovative, and flexible solutions that are valued and measured by our Brokers' and Clients' expectations.

Jon has 30 years of experience in the design, underwriting, and management of employee benefits programs. He has previously worked for UNUM and CIGNA. Jon has a solid understanding of large case management strategies that has been developed over years working Brokers and Consultants.

Jon earned his CLU designation in 1978 and has been an industry leader in sales and sales management for years, winning Sales Rep, Manager and RVP of the Year Awards, many times.